



### Independent Auditing

The goal of Independent Auditing is to help prevent damages and provide the customer with accurate feedback. Auditors assess the performance of locators at previously marked sites, providing timely and specific feedback to the client and to the locators for continuous improvement. Auditors can follow up and provide one-on-one training with locators, if requested.

Independent Auditing holds locators truly accountable and prevents failed audits from being simply “swept under the rug”. When a locating company is required to ‘self’ audit, in many instances, it is not given priority to production

### Maintaining the Marks

This is an innovative and cost-effective program to help protect you from paying for damages caused by not properly maintaining stakeout marks (in adherence to NYS Code Rule 753-3.5). In this program, prior to excavating, we create a digital video record and physical map of the work site, we measure and document marks using physical site datums, and we re-establish all

missing marks per your request throughout your excavation project, as well as protecting you from added cost to your project because there is no evidence of any mismarked utilities from the utility companies.



### Damage Investigation

A damage of an underground utility is a very serious matter. Part of avoiding damages and understanding the root cause of them when they occur. OTM’s Damage Investigation does this. It is a comprehensive, unbiased, on-site investigation of the damage to first understand the root cause of the damage and how to possibly avoid it in the future. Also, it can help to determine the responsible party from a cost liability standpoint. We deploy an experience investigator to gather information (e.g., background information, measurement data, photos/video, etc.) and create a detailed report for the client. The investigator can also be available for testimony in litigation, if needed. The investigation cost can be incorporated in your invoice to the at-fault party.

Date: \_\_\_\_\_

Name: \_\_\_\_\_

Phone No.: \_\_\_\_\_

Comments, if any: \_\_\_\_\_

\_\_\_\_\_



### Damage Prevention:

- ⊕ One-Call Locating
- ⊕ Damage Prevention Vehicles
- ⊕ Problem Locate Resolution
- ⊕ Independent Auditing
- ⊕ Maintaining The Marks
- ⊕ Damage Investigation

*For more information or free estimates contact us at:*

**(585) 733-1748**  
**400 Air Park Dr., Suite 30**  
**Rochester, NY 14624**  
**www.OTMLocating.com**



## Avoid Excavation Damages & Costs

Damage Prevention is a comprehensive suite of services targeted at avoiding excavation damages and associated costs. The primary services are **One-Call Locating, Damage Prevention Vehicles, and Problem Locate Resolution**. Additional services include **Independent Auditing, Maintaining The Marks, and Damage Investigation**.

When the totality of these services are utilized by our clients, they significantly reduce their PSC regulated damage ratio and associated costs. They will maximize the protection of life and our environment.

### One Call Locating

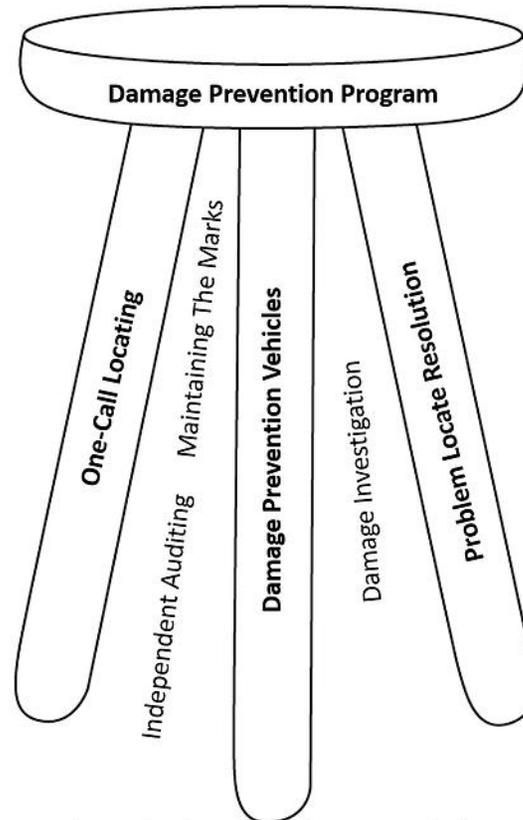


**One-Call Locating** is a foundational service in Damage Prevention. If the utility owner works in conjoint with 811 Dig Safely notifications and properly locates and marks all their underground utilities prior to excavation, they have taken the first step to ensure no damages to their utilities.

### Damage Prevention Vehicles

The second step is Damage Prevention Vehicles. This program involves engaging, educating, and monitoring the work of primary and 3rd party contractors/excavators/homeowners as they do their work. Yes, you start with locating and marking utilities, but this alone doesn't ensure an excavator is and remains in compliance with NYS Code Rule 753. It doesn't ensure that the excavator understands or follows the markings, hand exposes utilities inside the tolerance zone as appropriate. For lengthy excavation projects, it doesn't ensure that the

excavator maintains the marks. Hence, Damage Prevention Vehicles is another level of vigilance as it relates to damage prevention.



### Problem Locate Resolution

The third and strategic component of Damage Prevention Program is **Problem Locate Resolution**. Problem locates by definition are high risk scenarios as there is uncertainty regarding the location of an underground utility. Rather than simply marking it by measurement for a given job, this program involves full investigation and more importantly resolution of the problem so that it no longer is a problem.



For example, a problem locate resulting from a missing or broken tracer wire can be remediated by installing a new tracer wire. A problem locate resulting from an inaccurate map/documentation can be resolved by properly locating, marking, verifying, and updating the map. This service utilized over time can fundamentally improve a client's utility asset base (in the field).