

## Damage Prevention Programs

We are now in the last quarter of the year and thought it would be a good time to bring everyone up to date on our Damage Prevention Programs (DPV).

The year 2020 has been quite a challenge with the COVID-19 Pandemic. All the DPV Programs are doing well in meeting their goals. This positive trend is expected to be maintained throughout the remainder of this year. The teams have done an excellent job staying focused and continue to work through the Covid-19 pandemic in achieving their goals as they observe all the safety protocols.

Overall, the DPV drivers keep the programs running on all cylinders. This is possible because of the following:

- The strong dedication, teamwork, and the leadership of the Field Supervisors
- Everyone making Safety a priority each day
- Everyone representing OTM and the Damage Prevention Programs in a professional manner throughout all interactions / contacts daily
- Continued focus to change behaviors by engaging and positively influencing Homeowners and Third-Party Contractors through daily site visits. Inform and educate on the protection of underground utilities



*Our Mission: Protecting Life & Our Environment which includes Sandra Fraik's adorable Little Bear*

### DPV-Orange & Rockland Area

**Field Supervisor** - Rob Polimeni

**Team of Drivers** - Twana White, James Higgins and Richard Troncoso.



All the DPV-O&R drivers deserve a round of applause. There have been multiple changes throughout the year per request of our Utility Customer. Through the changes, they have handled their areas diligently with great communication and coverage in making sure their quality of work is done safely in high expectation. Great job done by all.

<b>Y</b>	<b>Total Stakeouts = 26,311</b>
<b>T</b>	<b>Total damages = 43</b>
<b>D</b>	<b>Damage Ratio = 1.63</b> <b>vs. Goal of 2.10</b>

*In July of this year OTM was awarded a contract extension*

## DPV-Con-ED Area (Westchester County)

**Field Supervisor –** Rob Polimeni



**Team of Drivers -** John Manicchio, Melvin Washington, Terrence Boone and Christopher Culleton

The DPV-ConEd team of drivers have done a great job working together as a team. Each driver shows personal interest in each other by helping, training and being there for one another in the field and at the same time adhering to high-quality work. They worked together with OTM's IT/IS Manager to make great improvements to the Utilisphere Ticket Management System. The improvements have made it easier and more efficient for them to use.

In June, a part time driver position was added to the program and has proven to be greatly beneficial. This allows us to have a driver that can fill in for absences, vacations, cross training opportunities. Welcome to the team Chris Culleton.

<b>Y</b>	<b>Total Stakeouts = 28,551</b>
<b>T</b>	<b>Total damages = 18</b>
<b>D</b>	<b>Damage Ratio = .63 vs. Goal of 2.00</b>

## DPV-Avangrid

In March of this year, OTM was awarded the DPV-Avangrid Program and secured a 3-year contract. This consists of having drivers covering RGE and NYSEG Utility territories. Thanks to everyone helping to get the program up and fully running in both areas. In 2021 we look forward to potentially adding even more drivers!

Both Teams have been doing a great job. Earlier this year the program switched to UtiliSphere, a new ticket-based system. Everyone has settled into using the new system. Over the last few months, we have added additional drivers to the program. Thanks to the Field Supervisors and drivers that have helped with the training of the additional drivers. The weekly team meetings still prove to be greatly beneficial. This is due to the active participation by the drivers. The information that is exchanged between the drivers is a great learning tool especially for the new drivers.

Let us not leave out the Part Time drivers. They continue to be a great asset to the teams. Their help allows us to maintain coverage in our areas during absences, vacations, and cross training.

## DPV-Avangrid RG&E Area

**Field Supervisors -** Rob Polimeni and Daniel Sasu



**Team of Drivers -** Joe Mockbee, Rob Ingerick, Elias Maldonado, Rick Rambo, Eddie Everett, Leo Rhodes, Keith Allen, Lorenzo Davis, Jon Oswald, David Whitaker, Gary Mulheisen, David Gttorff, Glenn Hines, Sandi Fralick and Bob Khun (Please go to [Employee Portal](#) to see photos of these team members)

<b>Y</b>	Total Stakeouts = <b>54,978</b>
<b>T</b>	Total damages = <b>63</b>
<b>D</b>	Damage Ratio = <b>1.15</b> vs. Goal of 1.71

**DPV-Avangrid NYSEG Area**

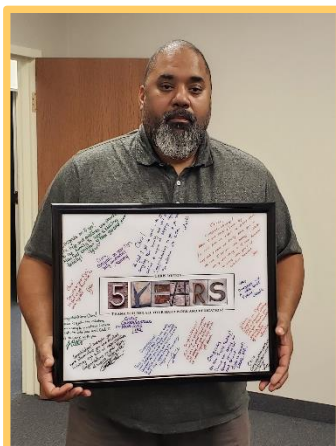
**Field Supervisors** - Jon Miller and John Sandusky



**Team of Drivers** - Kevin Greenlee, Cliff Mark, Ryan O'Connell, Nick Terry, Dale Mosher, Heather Granger, Tom Cacialli, Eddie Fortunato, Terry Zacharias, James Zacharias, Sean O'Neill, Chase Cone, Chris Clemens, Chris Richey, Stephen Campagna, Chris Hoose, John Fisher, Ben Shaw  
(Please go to [Employee Portal](#) to see photos of these team members)

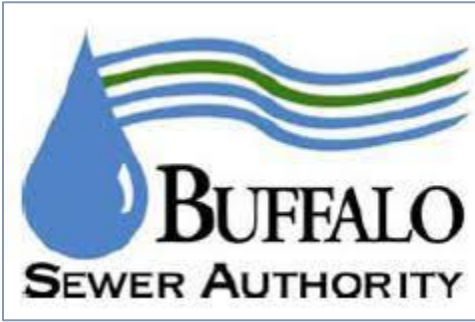
<b>Y</b>	Total Stakeouts = <b>47,432</b>
<b>T</b>	Total damages = <b>84</b>
<b>D</b>	Damage Ratio = <b>1.77</b> vs. Goal of 1.71

**THANKS TO ALL OF YOU FOR THE GREAT JOB. WE APPRECIATE ALL YOU DO.  
YOU ARE MAKING A DIFFERENCE OUT THERE**



On October 5, 2020, **Chris Lofton** celebrated his **5-year work anniversary** with OTM. Chris started as a Damage Prevention Driver. He quickly moved into an informal leadership role within this program and became a de facto trainer for this program. Throughout this portion of his career with OTM, Chris contributed and helped maintain and manage our company cars given his vast experience in the auto industry. His value contribution and interest caught up to our growth and needs and last year he assumed the OTM Fleet Manager role. Most of you know Chris and although he does a great job in his new role, we are sure some of you have had some choice thoughts about your OTM vehicle just as you have with your computer, tablet, and/or cell phones. However, just like Austin in the area of IT/IS, Chris has the perfect temperament and personality for his role. Congratulations Chris! We wish you many more years with OTM.





OTM has been awarded the bid for Buffalo Sewer Authority locating! We have done this program for the past three (3) years and this past August BSA did a new RFP. We bid this program and have secured it for possibly up to the next 5 years! Annually we address approximately 15,000 tickets.

Thank you to **Ron Austin** who is the utility locator for this program along with other locators such as Lorenzo Davis, Adam Banks, Andrew Speca, and last but not least, Joe Vilella who is over this program. Great job team and congratulations on the program renewal!



### **Open Enrollment Benefits Meeting**

Location: 400 Air Park Dr., Suite 30, Rochester, NY 14624  
Conf. Call In: 1-712-775-7031, Access code: 385931  
Date: November 5, 2020  
Attendees: OTM Owners, Staff & Benefit Representative  
Time: **11:30 am -12:30 pm**

## October is National Protect your Hearing Month

The following is a friendly reminder and if you need ear plugs, please contact your immediate Supervisor.

### Why is prevention important?

- Almost all work-related hearing loss is **permanent**, and it can have a **profound impact on quality of life**.
- Hearing loss is associated with **cognitive (mental) decline** and **heart problems**, such as high blood pressure and heart disease.
- Hearing loss is also strongly associated with **depression**.
- Hearing loss can lead to **loss of enjoyment**, when all the sounds we want to hear (e.g., music, voice of loved one) become muted and lack quality.
- **Ringing in the ears** (tinnitus), which often occurs along with hearing loss, can disrupt sleep and concentration, is also associated with both depression and anxiety.
- Hearing loss can impact **safety** at home and on the job.

